

# U.S.-Colombia Trade Promotion Agreement

## Enhancing Economic Growth, Job Creation and Prosperity

### Expanding Market Opportunities for Small Businesses through the U.S.-Colombia FTA Can Help Local Economies

- Small and medium-sized firms (SMEs) help **generate local economic growth and are critical to local communities across America.**
- **Of the more than 9,000 U.S. companies that export to Colombia, 8,000 are SMEs.** There are more than **7,300 exporting SMEs in Colombia**, and most of the goods they produce are exported to the United States and the Andean community\*.
- Expanding market access for SMEs in both countries **drives job growth in local communities.**

Nick Kersey, President and CEO of Boon Edam Townsend, Inc., an SME in Lillington, North Carolina, says:

*“In order to compete on a level playing field with other regional manufacturers and to meet market demands in Colombia, we need an agreement that eliminates the duties and enables us to deliver our products quickly and trouble free.”*

Alfredo Sansores, Vice President, International, for A&K Railroad Materials, an SME in Salt Lake City, Utah, says:

*“Sometimes we lose business to companies from other countries that pay zero duty. Passage of a free trade agreement with Colombia will make us more competitive and allow us to sell more U.S. products.”*



**Support Economic  
Growth, Job Creation and  
Prosperity  
—  
Support the U.S.-Colombia  
FTA**

\*Source: Colombian Association for Micro, Small and Medium Enterprises